



Expressions of Interest (EOI)



SMALLHOLDER AGRIBUSINESS AND RESILIENCE PROJECT (SARP)

MINISTRY OF AGRICULTURE, LIVESTOCK, LANDS AND IRRIGATION

Selection of Company/firm/s, Cooperative Societies, Farmer Organizations for implementing market driven Agribusiness Development Public Private Producer Partnership Projects (4P) targeting smallholder farmers in SARP project locations

The Smallholder Agribusiness and Resilience Project (SARP) is co-funded by the International Fund for Agricultural Development (IFAD) and the Government of Sri Lanka. It aims to contribute to reduce poverty among small-scale farmers and increase food security and nutrition in dry zones by building resilience and enabling rural households to access markets in geographies affected by climate change. The project is focused in select hotspots in Vauniya, Mannar, Puttlam, Kurunegala and Mathale districts aligned across the Deduru Oya, Mee Oya and Malwathu Oya river basins.

The project development objective is to build resilience and market participation of rural households in geographical areas affected by climate change reaching 40,000 households. The development objective of the project will be achieved through implementing two components: component 1: focusing on capacity building for climate resilience and inclusive value chains and component 2: investments for climate resilience and inclusive value chains. Each of these components comprise two technical sub-components. By integrating climate adaptation, sustainable practices, and market linkage strategies, SARP aims to strengthen the livelihoods and resilience of smallholders, ensuring sustainable development in the face of ongoing climate challenges.

SARP will provide an assistance package consisting of technical training, matching grants, and assistance to obtain credit facilities to encourage farmers to invest in on-farm development activities and post-harvest handling, etc., to support farmers in meeting their Agribusiness requirements. Further, SARP will consider supporting infrastructure development interventions and off-farm development activities identified to strengthen the value chain, enabling smallholder farmers to be actively involved in the proposed value chain, aiming to improve household income by 30%.

Interested Companies / Firms, Co-operative societies, and Farmer Producer Organizations are invited to submit their Expressions of interest (EOI) (business idea/Concept note) to reach the SARP office by 5th February 2025 to be considered for SARP assistance. The EOI submission template and the eligible Grama Niladhari Divisions belonging to SARP implementing locations can be downloaded from the project's website (www.sarp.lk)

**Project Director,
Smallholder Agribusiness and Resilience Project (SARP)
Kandewaththa Road, Pelawatta,
Battaramulla.**

Tel - + 94 11 277 0986 / + 94 11 277 0998

Email- Info@sarp.lk

Date - 05.01.2025

Expression of Interest

Submission of a Business Concept Note

Smallholder Agribusiness and Resilience Project (SARP)

Expression of Interest

Submission of a Business Concept Note

(A business idea is a concept that you think to make profits by delivering a product or service.)

A. Background information

- a. Name of the Organization -:
- b. Registration Details (if any)- (attach copy of registration)
- c. Contact details -:
 - i. Name of contact person:
 - ii. Address:-
.....
 - iii. Telephone No's -: Office Mobile
 - iv. Email address -:

B. Business concept in brief

- a. Problem or the issue in the market place that you are expected to address -:
.....
.....
- b. Title of the Business concept (or business Idea) -:
- c. Objectives of the business concept-:
 - i.
 - ii.
 - iii.
- d. Brief description about the concept -: (Few sentences)
 - i. Background information on the concept
.....
.....
.....
.....

ii. Project justification

.....
.....
.....
.....

iii. Project benefits to smallholder farmers

.....
.....
.....

iv. Identified risk factors /and mitigation measures if any? (Market competition, Adverse climatic conditions etc.)

| Risks | Mitigation (if any) |
|-------|---------------------|
| | |
| | |
| | |

e. Project coverage (Area, No of farmers, Acreage etc.)

.....
.....
.....

f. Expected project outputs (short –term)-:

- i.
- ii.
- iii.

g. Expected project outcomes/ (midterm/long-term)

- i.
- ii.
- iii.

h. Estimated project investment with a breakdown for the major project components:- Rs

| | Project activity/Component | Estimated cost Rs |
|------|----------------------------|-------------------|
| i. | | |
| ii. | | |
| iii. | | |
| iv. | | |
| v. | | |
| | Total | |

i. Source of funds for the investment:- (Your own funds, Credit facility, Donor funds, Any other source of funding)

.....

j. Project implementation plan (time frame):-

.....

k. What sort of assistance is expected from the SARP

i.
 ii.
 iii.

Date -:

.....

Name and signature of the proponent

Business Proposal Submission Format
Smallholder Agribusiness and Resilience Project (SARP)

1. Front Page

- Project title
- Name and Contact details of the proponent
- Date of submission
- Name and signature of the Authorized person

2. Second Page

- Executive Summary of the proposal (one- or two-pages max.)

3. Third Page

- Content list – chapters, tables, charts, graphs etc.

4. Detailed proposal.**A. Background information and rationale**

- Background information/Present situation of the industry (Whether it is a service or a product) and relevance to national policy.
- Outcome of the value chain analysis
- Problem statement
- Justification / Proposed solutions for the problem identified - Proposed through a value chain mapping and analysis exercise

B. Project proposal

- Project title
- Overall objectives
- Project Location/area, No of beneficiaries etc.
- Detailed activity plan with time schedule / implementation arrangement and mechanism (Organizational arrangements)
- Project outputs
- Project benefits/outcomes
- Identified risk factors and proposed measures to mitigate risks
- Address youth, nutrition and gender issues
- Monitoring plan

C. Project cost estimate and project evaluation

- Detailed cost estimate - component or activity wise
- Project evaluation – NPV, IRR, Payback period

D. Proposed partnership arrangement (4P) including investment – Negotiation with SARP.**E. Beneficiary evaluation - IRR, Payback period**

List of SARP Grama Niladhari Divisions

Anuradhapura District

| Nos | A.S.C | D.S.D | G.N.D |
|-----|----------------|-----------------|--------------------|
| 1 | Medawachchiya | Medawachchiya | Karambankulama |
| 2 | Medawachchiya | Medawachchiya | Lindawewa |
| 3 | Poonewa | Medawachchiya | Prabodhagama |
| 4 | Elayapaththuwa | Ma.Nu.Pa | Maha Ehetuwewa |
| 5 | Poonewa | Medawachchiya | Poonewa |
| 6 | Poonewa | Medawachchiya | Prabodhagama |
| 7 | Poonewa | Medawachchiya | Maha Kumbukgollewa |
| 8 | Poonewa | Medawachchiya | Kidawarankulama |
| 9 | Poonewa | Medawachchiya | Anekattiya |
| 10 | Poonewa | Medawachchiya | Maha Kumbukgollewa |
| 11 | Gambirigaswewa | N.P.C. | 307 - Aluthgama |
| 12 | Thirappane | Thirappane | 550 - Sembukulama |
| 13 | Rambewa | Rambewa | 104 - Medagama |
| 14 | Thirappane | Thirappane | 525- Dematawewa |
| 15 | Athakada | Medawachchiya | 54 - Hirallugama |
| 16 | Mihinthale | Mihintale | 568 - Kasamaduwa |
| 17 | Rambewa | Rambewa | 88 - Meemalwewa |
| 18 | Medawachchiya | Medawachchiya | 62 - Puleliya |
| 19 | Mihinthale | Mihintale | 569 - Katukeliyawa |
| 20 | Mihinthale | Mihintale | 566 - Seepukulama |
| 21 | Gambirigaswewa | N.P.C. | 305 - Galpottagama |
| 22 | Punewa | Medawachchiya | 43 - Prabodagama |
| 23 | Athakada | Medawachchiya | 73 - Kidagalegama |
| 24 | Thantimale | Mahavilachchiya | 369-Sadamaleliya |
| 25 | Gambirigaswewa | N.P.C. | 305-Galpottagama |

List of SARP Grama Niladhari Divisions

| Kurunegala District | | | |
|----------------------------|-------------------|--------------|--------------------|
| Nos | A.S.C | D.S.D | G.N.D |
| 1 | Thambuththa | Giribawa | Sangappalaya |
| 2 | Thambuththa | Giribawa | WannikudaWewa |
| 3 | Thambuththa | Giribawa | Gampola |
| 4 | Thambuththa | Giribawa | Aliyawetunawewa |
| 5 | Rambe | Polpithigama | Niyandawanaya |
| 6 | Maha Nanneriya | Galgamuwa | Nahettikulama |
| 7 | Ehatuwewa | Ehetuwewa | Hunugallewa |
| 8 | Kobeigane | Kobeigane | Mawathagama |
| 9 | Ehatuwewa | Ehetuwewa | Galapitadigana |
| 10 | Galgamuwa | Galgamuwa | Madadombe |
| 11 | Ehatuwewa | Ehetuwewa | Ethinimole |
| 12 | Galgamuwa | Galgamuwa | Madadombe |
| 13 | Moragollagama | Polpithigama | Galgiriyawa |
| 14 | Moragollagama | Polpithigama | Kambuwaterawana |
| 15 | Moragollagama | Polpithigama | Ihala Thimbiriyawa |
| 16 | Moragollagama | Polpithigama | Kambuwaterawana |
| 17 | Moragollagama | Polpithigama | Nikawewa |
| 18 | Moragollagama | Polpithigama | Ihala Thimbiriyawa |
| 19 | Moragollagama | Polpithigama | Moragollagama |
| 20 | Moragollagama | Polpithigama | Kubukkadawala |
| 21 | Moragollagama | Polpithigama | Serugasyaya |
| 22 | Ehatuwewa | Ehetuwewa | Ihala Embogama |
| 23 | Ehatuwewa | Ehetuwewa | Kaduruwewa |
| 24 | Ehatuwewa | Ehetuwewa | Thimbiriyawa |
| 25 | Ehatuwewa | Ehetuwewa | Hunugallewa |
| 26 | Ehatuwewa | Ehetuwewa | Eriyawa |
| 27 | Ehatuwewa | Ehetuwewa | Ratnadivulwewa |
| 28 | Ehatuwewa | Ehetuwewa | Hiddewa |
| 29 | Ambanpola | Ambanpola | Bakmeewewa |

List of SARP Grama Niladhari Divisions

Puttalam District

| No | A.S.C | D.S.D | GND |
|----|-----------------|-----------------|-------------------------|
| 1 | Wanathawilluwa | Wanathavilluwa | Mailankulama |
| 2 | Serukele | Pallama | Wathupola |
| 3 | Anamaduwa | Anamaduwa | Alankulama |
| 4 | Nawagaththegama | Nawagaththegama | Mahameddewa |
| 5 | Anamaduwa | Anamaduwa | Kottukachchiya Colony 1 |
| 6 | Nawagaththegama | Nawagaththegama | Mahameddewa |
| 7 | Anamaduwa | Anamaduwa | Alankulama |
| 8 | Nawagaththegama | Nawagaththegama | Rambakanayagama |
| 9 | Nawagaththegama | Nawagaththegama | Miyellewa |
| 10 | Nawagaththegama | Nawagaththegama | Amunuwewa |

Matale District

| S/S | A.S.C | D.S.D | GND |
|-----|-----------|-----------|---------------------|
| 1 | Yatawatta | Yatawatta | Udagama West |
| 2 | Yatawatta | Yatawatta | Urulewa |
| 3 | Walawela | Yatawatta | Mathalapitiya |
| 4 | Walawela | Yatawatta | Mathalapitiya South |
| 5 | Walawela | Yatawatta | Mathalapitiya South |

List of SARP Grama Niladhari Divisions

Vavuniya District

| Nos | A.S.C | D.S.D | G.N.D |
|-----|--------------------|--------------------|----------------------|
| 1 | Cheddikulam | Vengalacheddikulam | Periyapuliyalankulam |
| 2 | Kurukkalputhukulam | Vengalacheddikulam | Kanthasaminager |
| 3 | Cheddikulam | Vengalacheddikulam | Unit-9,10 |
| 3 | Cheddikulam | Vengalacheddikulam | Sinnasippikulam |
| 5 | Cheddikulam | Vengalacheddikulam | kankankulam |
| 6 | Cheddikulam | Vengalacheddikulam | Kiristhavakulam |
| 7 | Cheddikulam | Vengalacheddikulam | Neriyakulam |
| 8 | Kurukkalputhukulam | Vengalacheddikulam | Sooduventhapulavu |
| 11 | Cheddikulam | Vengalacheddikulam | Muthaliyarkulam |
| 12 | Kurukkalputhukulam | Vengalacheddikulam | Kannadi |
| 13 | Cheddikulam | Vengalacheddikulam | Periyakaddu |
| 16 | Cheddikulam | Vengalacheddikulam | Cheddikulam |
| 19 | Kovilkulam | Vavuniya | Asikulam |
| 27 | Madukanda | Vavuniya South | Kalukunnammaduwa |
| 30 | Madukanda | Vavuniya South | Allagalla |
| 31 | Cheddikulam | Vengalacheddikulam | Andiyapuliankulam |

List of SARP Grama Niladhari Divisions

Mannar District

| SN | ASC Name | DS Division | GN Divisi |
|----|--------------|--------------|---------------------|
| 1 | potkerni | Musali | Veppankulam |
| 2 | Silawathurai | Musali | Puthuveli |
| 3 | potkerni | Musali | Maruthamadu |
| 4 | potkerni | Musali | Poonochchi |
| 5 | potkerni | Musali | P.P Potkerni |
| 6 | Silawathurai | Musali | Kondachchi |
| 7 | Murunkan | Nanattan | Sirukkandal |
| 8 | Manthai | Manthai West | Minnukkan |
| 9 | Nanattan | Nanattan | Ilahadipiddy |
| 10 | Uyilankulam | Nanattan | Vanchiyankulam |
| 11 | potkerni | Musali | Poonochchi |
| 12 | potkerni | Musali | Pandaraveli |
| 13 | Murunkan | Nanattan | Isamalaithalvu |
| 14 | Nanattan | Nanattan | Valkkaipettankandal |
| 15 | potkerni | Musali | Arippu west |
| 16 | Silawathurai | Musali | Koolankulam |
| 17 | Murunkan | Nanattan | Parikarikandal |
| 18 | Potkerni | Musali | Akathimurippu |
| 19 | potkerni | Musali | Pandaraveli |
| 20 | Murunkan | Nanattan | Isamalaithalvu |
| 21 | Uyilankulam | Mannar Town | Puthukkamam |
| 22 | Nanattan | Nanattan | Razoolputhuveli |
| 23 | Manthai | Mannar Town | Periyanavatkulam |
| 24 | P.P.Potkeny | Musali | Maruthamadu |
| 25 | Nanattan | Nanattan | Ilanthaimoddai |
| 26 | P.P.Potkeny | Musali | Veppankulam |
| 27 | Manthai | Manthai west | Pappamoddai |